

If 2009 was the Year of Lean and Mean, 2010 may go down as the Year of the Tax Bite

Sales and Use Tax Seminar, April 29, 2010, 2:30 – 4:30 pm
Speaker: Bruce Nelson, CPA, EKS&H

As a small business owner, chances are you've got enough to think about. Here's one more **big** one: More than 11 home rule cities and the state of Colorado have been cited as stepping up tax audits and also redefining existing tax codes. In many cities, auditors are reportedly re-writing the rules of the game at companies' expense. Business owners who think they are playing by the rules and paying their taxes are now faced with up to six figure assessments on past work.

This means your company might be on a city's radar for a tax audit. Uninformed companies may have the most to lose when the auditors catch up to them.

Local CPA Bruce Nelson is the lead author of the 2010 issue of the *Sales and Use Tax Answer Book* and a leading expert on the subject. Key topics at this seminar include:

- The dual role of the contractor as both consumer and retailer and its implications
- The "contractor rule" in Colorado
- Real property versus tangible personal property
- The impact of contract type (e.g., lump-sum, time and material, and cost-plus) on sales and use taxation
- The problems caused by Colorado's "home-rule" cities
- Recent sales tax audit trends - what the auditors are looking at now

Nelson has more than 25 years of experience in state and local tax and is on the adjunct faculty of Regis University. He teaches continuing education classes in state and local tax for the University of Denver's Graduate Tax Program, the Colorado Society of CPAs, and the American Institute of CPAs.

April 29, 2010, 2:30 – 4:30 pm
Hilton Garden Inn Cherry Creek, 600 S. Colorado Boulevard
Cost \$45/members; \$75/non members
All GreenCO and CDA member companies receive member rates

Complete this form and fax to ALCC, 303 757 5636 or mail registration with a check to: ALCC, 1873 S. Bellaire St., Ste. 920, Denver, CO 80222 **Questions? 303 757-5611**

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